

The Vendor Consolidation Blueprint

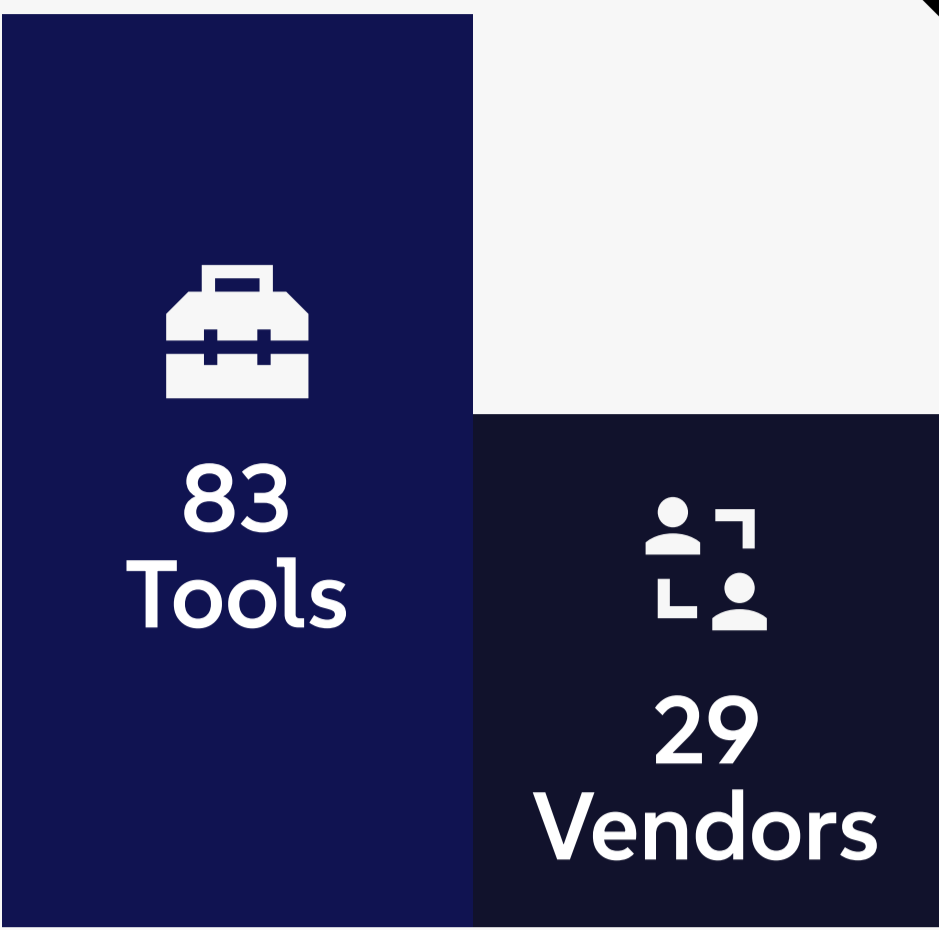
Cut Costs Without Cutting Corners

Make IT Make Financial Sense

Rising costs are forcing leaner operations.

IT is one of the biggest hidden margin killers, especially during growth.

Spend is scattered across vendors, invoices, and tools that don't connect.



The average IT environment is fragmented across dozens of tools and vendors.

IBM Institute for Business Value

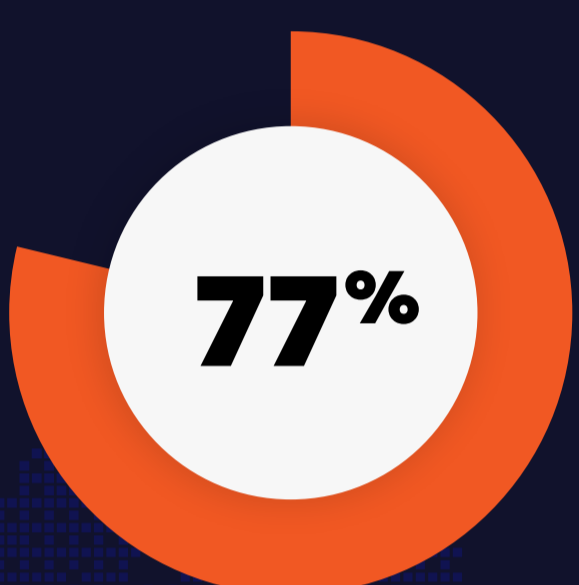
Before Fragmented IT Model

What It Looks Like

- Local IT provider
- Separate security vendor
- Telecom/Cloud provider
- Microsoft reseller
- Internal IT stretched thin

How Costs Add Up

- Multiple invoices
- Finger-pointing
- Coverage gaps
- Retail pricing
- Tool sprawl



Complexity Costs

Too many systems lead to higher costs and slower delivery, according to 77% of leaders.

Forrester

After Consolidated MSP Model



01
Provider



01
Strategy



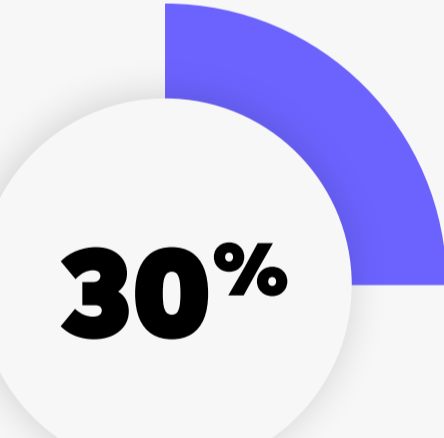
01
Invoice

Enterprise-grade capabilities without enterprise headcount, backed by centralized accountability across every system.

Lower IT Costs

Organizations partnering with an MSP reduce overall IT spend by 20-30%.

Research and Markets



3 Big Wins from Vendor Consolidation

01 Less Admin

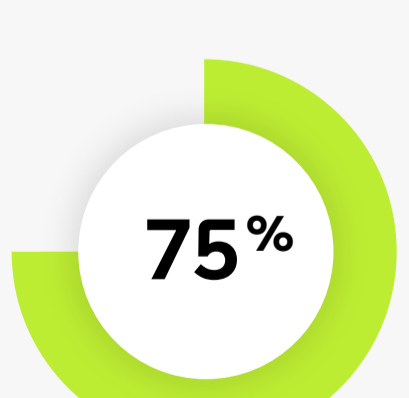
- Fewer vendors
- Fewer invoices
- Clear ownership
- Lower overhead
- Streamlined work

02 Greater ROI

- Bulk pricing
- Lower TCO
- Predictable spend
- Expert support
- More for less

03 Security Gain

- No coverage gaps
- 24/7 protection
- Faster response
- Stronger security
- Fewer tools



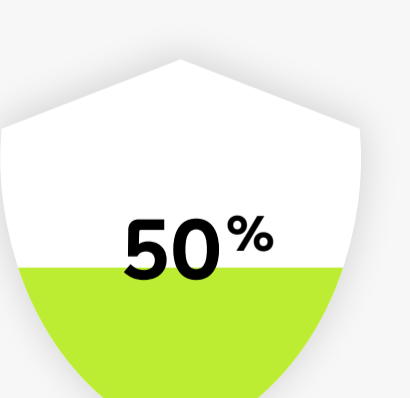
Less Complex

KPMG



Higher ROI

KPMG



Lower Risk

Research and Markets

Take Control of Your IT Costs

Fragmented IT erodes margin and slows growth. We bring IT, security, and telecom into one accountable model built to scale.

[Find Your Savings](#)

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